Community Impact Report 2019

Improving the quality of life in the communities we serve through impactful, strategic philanthropy.
“Community foundations are a great place to engage the community and bring together business leaders, civic-minded folks, and community-based organizations.”

PRABAL CHAKRABATI, SENIOR VICE-PRESIDENT, BOSTON FEDERAL RESERVE (FROM 2019 CELEBRATE GIVING SPEECH)

Mission

To foster community growth and development through funding, leadership, and collaboration to transform the lives of the individuals and organizations we serve.

We fulfill this through:

• Grant-making to nonprofit organizations, high school scholarships, and strategic funding initiatives

• Working in partnership with our donors and other funders to achieve high impact philanthropy

• Serving as a convener and leader in the community where ideas are brought together and shared to leverage common agendas and resources

$20 million+ in grants given since 1997

Making Greater Lowell a better place to live, learn, work and play

For more than 20 years, Greater Lowell has trusted and supported GLCF to provide leadership, education and financial support through our vast donor network to effectively address the needs of the community.

In 2019, GLCF distributed $2.5 million in grants and scholarships to the Greater Lowell community. We provide critical support to our regional nonprofit organizations through grants and to area students through academic scholarships. GLCF knows that no matter how global our society becomes, the Foundation sees everyday that real change begins at the local level.

The Foundation aims to serve donors, nonprofit organizations, and the local community as a whole. One of the unique functions of a community foundation is the ability to quickly assess and address community needs, so that charitable gifts are used most effectively.

Your support continues to create many opportunities to improve the lives of those who live, work and raise families in our community. Thank you!

Jay Linnehan
President and CEO

On Cover (clockwise): Merrimack Repertory Theatre’s Young Company; House of Hope; Nashua River Watershed Assoc. Fishing Workshop; and Billerica Public Schools Food Market
meet your philanthropic goals

Whether you give to an existing fund, establish a new one, or set up future philanthropy through planned giving, GLCF offers giving options that support a variety of key community needs and provide you with maximum tax benefits.

gives the expert staff latitude to impact important community needs
donors recommend areas they want to support
donors recommend specific charities and causes they want to support helps nonprofits with endowment-building to ensure long-term financial sustainability awards funds to help aspiring students pursue higher education created with funds raised by a community to benefit that community

discretionary funds
field of interest funds
donor advised funds
agency funds
scholarship funds
community funds

2019 By the Numbers

• $3,218,603 gifts received from donors
• $711,990 in scholarships were awarded to 293 students
• 382 endowed funds & $42.9 million total assets
• $1.7 million distributed to 219 nonprofits

Jay Linnehan
President and CEO

Chelmsford Community Fund’s George Dixon; CHS Santa Fund’s Scot and Kelly Pratt; GLCF’s Jay Linnehan; with Dr. Mark Gilchrist and John Chemaly - both of the Chelmsford Community Fund.
Barbara Poppe, the founder of Barbara Poppe and Associates and the former executive director of the United States Interagency Council on Homelessness gave the keynote address. Introduced by Eileen Donoghue, City Manager, City of Lowell, Ms. Poppe, a nationally recognized expert on homelessness and results-driven public-private partnerships was hopeful about solving homelessness in the downtown Lowell.

“You've got many of the ingredients,” said Barbara Poppe. “The reality is you can solve homelessness, you just have to get yourself organized to do that.”

Additionally, the event showcased six recipients of the 2019 Help Alleviate Hunger and Homelessness in Massachusetts grant and their important work in the community: House of Hope, Life Connection Center, Lowell Transitional Living Center, Mill City Grows, New England Dairy & Food Council and The Open Pantry of Greater Lowell. This generous one-time capital grant was made possible from an anonymous donor that partnered with the GLCF to distribute $90,000 in grants awarded to 11 area nonprofit organizations that are battling hunger and homelessness in the community.
Investing in Community

2019 Grant Distributions: GLCF focuses on impactful, strategic granting by having an in-depth working knowledge of the community, collaborating with organizations who serve it, and the priorities of the Foundation's fund holders and donors.

By percentage, the Foundation's total of $2.5 million in grants and scholarships were awarded as follows in 2019:

- **Scholarships**: 28%
- **Community and Economic Development**: 17%
- **Human Services**: 21%
- **Arts and Culture**: 14%
- **Education**: 12%
- **Environment**: 2%
- **Health**: 6%

**Social Education Grants**
- International Institute of New England: Citizenship Education and Application Services (CEAS)
- Lowell Parks and Conservation Trust: Youth Climate Action
- Merrimack Valley Housing Partnership: Project Genesis
- Lowell Middlesex Academy Charter School: Youth Advocating for Reduced Gun Violence
- Mill City Grows: Food Justice Squad
- Playworks New England: TeamUp Program in Lowell
- Project LEARN, Inc.: Portrait of a Graduate

**Children’s Services Grant**
- Aaron’s Presents: Empowering Youth Givers in Lowell
- Budget Buddies: Girl’s LIFE (Learning Independence through Financial Education) at Justice Resource Institute
- On The Move, Inc.: Personalized Book Donations for Lowell Elementary Students
- Raising A Reader Massachusetts: Raising A Reader Lowell

**Leclair Elder Services Grant**
- Gaining Ground, Inc.: Growing Fresh Produce for Hunger Relief with Community Volunteers
- Lowell Council on Aging: Khmer Senior Outreach
- Massachusetts Alliance of Portuguese Speakers (MAPS): Lowell Immigrant & Elder Services Program
- Merrimack Valley Food Bank: Mobile Pantry
- Power of Flowers Project (Tewksbury): Individual Bouquet Deliveries and Flower Therapy Workshops
- Project Citizenship: Citizenship for Elders in Greater Lowell
- The Open Pantry of Greater Lowell: Food pantry

**Water Resources Initiative Grant**
- Nashua River Watershed Association
- Northeast Legal Aid, Inc.
- OARS, Inc. (Concord)

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**Power of Partnerships**

Community Partners open Children’s Reading Resources at Lowell Family Shelters

GLCF identified a need for reading resources as many at-risk children from families who are living in transitional living facilities do not always have access to books. Project partners included On the Move Inc. who supplied the books with funding from GLCF, bookcases were provided by CTI YouthBuild and Community Teamwork provided the resource site selection and management. More than 500 books, selected from summer reading recommendations, were purchased for the children at four local family shelter sites who will be able to keep their selected books.
GLCF communities served

1. ASHBY FIRE DEPARTMENT
   CARBON MONOXIDE MONITOR FOR ADULTS AND PEDIATRICS

Ashby Fire received grant funding for a SPCO detection device that provide the ability to assess the level of carbon monoxide in a patient's blood as part of the Nashoba Valley Health Care Fund. Carbon monoxide poisoning can be fatal to anyone - children, pregnant women, and older adults are particularly vulnerable to carbon monoxide poisoning.

2. SEVEN HILLS FAMILY SERVICES
   THERAPEUTIC WHISPERGILDE SWING IN GROTON

Seven Hills received a grant to purchase a WhisperGilde Swing for its group residential home, supporting five adults with intellectual and developmental disabilities – all of whom are non-ambulatory. This wheelchair accessible glider swing was designed to allow for patient and family socialization.

3. STONY BROOK MIDDLE SCHOOL
   STUDENT SPACEFLIGHT EXPERIMENTS PROGRAM (SSEP)

GLCF and the Westford Community Fund were Underwriting Partners for a national model STEM education program that Stony Brook Middle School participated in which engaged over 300 students. Teams of students competed to have their experiment chosen to go aboard the International Space Station.
4. ASTHMA SPACERS FOR SCHOOL KIDS
GREATER LOWELL HEALTH ALLIANCE GRANT

GLCF received a $20,000 grant from the Greater Lowell Health Alliance for the Asthma Spacers for School Kids program. In partnership with Respiratory Delivery Systems Inc. in Chelmsford, the grant provided almost 2400 asthma spacer devices at no cost to students in Lowell Public and area schools, free of charge.

5. BILLERICA PUBLIC SCHOOLS FOOD MARKET
GRANT TO PURCHASE CRATES AND CARTS

GLCF awarded a grant to the New England Dairy & Food Council as part of the 2019 Help Alleviate Hunger and Homelessness in Massachusetts Grant to support the Billerica Public Schools (BPS) Food Market, which is one of nine school-based food pantries in high-need.

6. GAINING GROUND
FOR GROWING FRESH PRODUCE FOR HUNGER RELIEF WITH COMMUNITY VOLUNTEERS

Gaining Ground in Concord grows organic produce for hunger relief with help from volunteers of all ages and abilities, who work and learn in their fields. GLCF, along with Community Foundation of North Central Mass., provided a grant to Gaining Ground from the Nashoba Valley Health Care Fund.
Business & Organization Donors

Greater Lowell Community Foundation

“Enterprise Bank is a longtime supporter of the Greater Lowell Community Foundation and communities where we live and work. GLCF’s unwavering commitment to foster community growth and development is paramount. At Enterprise Bank we value the community partnership we have with GLCF.”

- JACK CLANCY, CEO, ENTERPRISE BANK

GLCF announced the establishment of the Hidden Battles Endowment Fund, a new field of interest fund supports programs to help preserve the healthy minds of military veterans and first responders with the Hidden Battles team. From l to r: Leslie Craig-Hyder, Craig Hyder, GLCF’s Jay Linnihan, Scott Hyder and Chris Hurst.

Greater Lowell Community Foundation

Community Investment

Business & Organization Donors

2A Tactical, LLC
A.I.M. Mutual Insurance Company
Acton Professional Firefighters Local 1904
Adie Conway, Inc. / Dunkin Donuts
Adobe Systems Matching Gifts
Airbus Group, Inc. Matching Gift
All Metals Industries, Inc.
All Sports Heroes
Amazon.com
American Legion Dirty Water Cambridge
Law Office of Annis &ULLigan
Anton’s Cleaners, Inc.
Athenian Corner Restaurant & Lounge, Inc.
Mary J. Bagci-guapo Community Fund
Badges for Bradyon
Bailey’s Bar and Grille, LLC
Barr Foundation
Battles Foundation, Inc.
Better Contracting, LLC
Billerca-BIT560, LLC
Boisvert Fund
Bon Marche Trust
Boston Physical Therapy & Wellness
Bricklayers and Allied Craftsmen Union Local No. 3
Building Blocks Pre-School
Cambodian Mutual Assistance Association of Greater Lowell, Inc.
Center for Hope and Healing, Inc.
Centrakville Baseball League, Inc.
Marc Chandonnet Plumbing & Heating, LLC
Chelmsford Business Association, Inc.
Chelmsford Pediatrics
Citrin Cooperman & Company, LLP
City of Lowell
City of Lowell Women’s Golf Tournament, Inc.
Cobblestones Restaurant
Law Office of Colonna & Doyle
Community Teamwork, Inc.
Congregation of the Sisters of St. Joseph of Boston
Connell & Connell Attorneys
Corporation for the Celebration of Jack Kerouac in Lowell
Cultural Organization of Lowell
Custom MMC Design Services, Inc.
Dabbs Lock
Deluxe Corporation Foundation Matching Gifts Program
Demouels Foundation
Desjardins, LLC
Dick Insurance Agency, Inc.
Joseph P. Donahue Charitable Foundation Trust
Nancy L. Donahue Fund
Nancy L. Donahue Fund in Memory of Richard K. Donahue Sr.
Richard K. and Nancy L. Donahue Charitable Foundation Trust
Duke Family Fund
Emerson Hospital
Empire Regency Hospitality, LLC
Enterprise Bank
ERA Key Charitable Organization, Inc.
Aubert J. Fay Charitable Fund
Fay McCabe Funeral Home
Fenton Family Foundation
Fiduciary Trust Matching Gifts
First Congregational Church
First Congregational Society
First Parish in Bedford
Fish Family Foundation
Fourmier Plumbing and Heating
GE Foundation - Mr. and Mrs. Michael P. Sousa
General Woodworking
Mark G. Glickris MD, LLC
Gifts, Inc. of Greater Lowell
Committee to Elect Tom Golden
Greater Lowell Bar Association
Greater Lowell Health Alliance
Greater Lowell Regional Vocational Technical School District
Greater Washington Community Foundation
Mary E. Harrington Memorial Fund
John W. Henry Family Foundation
Heritage Summer Nights, Inc.
Hidden Battles Endowment
Horizon Interiors, LLC
I.B.E.W Local 2321
Iceberg Seafood Co., Inc.
Institute for Nonprofit Practice
Jamesco Development, Inc.
JNB & Associates
Kanos Partners Inc. dba Progressive Pilgrimage
KBK Sports, LLC
Keller Williams Realty Merrimack Valley
The Kerfuffle Foundation
Kronos, Inc.
LaBella Hair, Inc.
Laborers’ International Union of N. America Local # 4239
Charlotte and Michel LaPierre Charitable Fund
Law Office of Brian W. Leahey, P.C.
Suellen O’Hare Lebokebt Rev. Trust
Lemieux Construction
LHS Class of 1957
LHS Distinguished Alumni
L’Hussier Insurance Agency
Lighthouse Networks, Inc. dba Computers Without Fear
LMP-Lowell Realty, LLC
Local 2321 Benevolent Fund, Inc.
Long Term Care Partners, LLC
Longfellow Primary Care, PC
Lowell High School
Lowell Housing Authority
Lowell Kiwanis Foundation, Inc.
Lowell Plan, Inc.
Lowell Police Superior Officers Association
Lowell Publishing Co.
Luz Granite Corp
Henry and Winifred Lyons Foundation
Law Office of Daniel J. Mansur
Massachusetts Alliance of Portuguese Speakers
Massachusetts Voter Education Network
McHugh Law
MEC Electrical Contractors, Inc.
MEC Technologies, Inc.
Meerkat Technology, Inc.
Megan House Foundation, Inc.
Melrose Glass Co., Inc.
Committee to Elect Rita M. Mercier
Merrimack Repertory Theatre, Inc.
Merrimack Valley Food Bank, Inc.
Merrimack Valley Housing Partnership, Inc.
Merrimack Valley Magazine
Michael G. Conway Insurance Agency, Inc.
K Milliano, LLC
Monatiquod School Kindergarten Center
Moonian Family Fund
Morse-Bayliss Funeral Home
Committee to Elect Kevin J. Murphy
Henry C. & Audrienne Murray Foundation
NAM Knights M/C White MT Chapter
New England G.O.A.L.
The Nooril-Iman Charitable Foundation, Inc.
Ocean City Charitable Lead
Ognoswki New Farm Families Endowment Fund
OneHope
O’Neil W. Thomas
Owl Stamp Visual Solutions
Margaret A. Palm Revocable Trust
Theodore Edson Parker Foundation
Pawtucketville Memorial Elementary School PTO Scholarship
Pease First, Inc.
Pergola Communications, LLC
PKMAX, LLC
Specialist Matthew Pollini Memorial Fund
Precision Surgical Specialist of Lowell
PrideSTAR EMS, Inc.
Project LEARN, Inc.
Quirk Auto Dealership
R.J.A. Realty Trust
Rogers Hall Corporation
Mark and Elisa Saab Family Fund
Law Office of Jarrett Scarpa
Screenprint/Dow A World of Printing Technologies
Shannon, Cullen & Associates, LLC
Smith’s Barber Shop
Sompal, Inc./Store 38
Souhegan Septic Tank Service, LLC
Peter S. Stamas Fund
St. Jude Fund of Lowell MA
Stellar Web Studios
Joseph W. Stellwell Institute Foundation, Inc.
Studios 26 Associates
Suffolk Care
Sullivan Middle School PTO
TEAMsters Local Union No. 25
Tewksbury Firefighters Local 1647
Committee to Elect Jeffrey Thomas
TMI Property Management & Development
Top of the Hill Fund
Niko Tsongas Committee
Brett A. Tully Scholarship Fund
Turner’s Seafood Corp.
U.S. Trust, Bank of America Private Wealth Management
UBC & JA Local 336
Union Sales Presentation Coaching, LLC
Dr. An Wang Middle School
Team Mickey Ward Charities, Inc.
Wegmans Food Markets, Inc.
Westford Family Medicine
Whole Foods Market Westford
Women Accelerators, Inc.
2 Rourke Real Estate, LLC
2019 Statement of Financial Position

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<tr>
<th>ASSETS</th>
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<tr>
<td>Cash and investments</td>
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<td>Accounts/Pledges Receivable</td>
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<td>Other assets - net</td>
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<td>Total assets</td>
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<th>LIABILITIES</th>
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<td>Accounts payable / accrued expenses</td>
<td>70,704</td>
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<tr>
<td>Grants payable</td>
<td>5,225</td>
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<td>Charitable gift annuities</td>
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<td>Fiscal agent + agency endowment funds</td>
<td>5,599,252</td>
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<tr>
<td>Total liabilities</td>
<td>5,677,078</td>
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2019 Statement of Activities

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<th>SUPPORT AND REVENUE</th>
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<td>Contributions, grants and gifts</td>
<td>2,351,971</td>
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<td>Investment Income</td>
<td>6,700,881</td>
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<td>Donated goods and services and Other</td>
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<td>Total support and revenue</td>
<td>9,068,750</td>
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<th>EXPENSES</th>
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<td>Program Services</td>
<td>2,267,199</td>
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<td>Fundraising</td>
<td>176,821</td>
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<tr>
<td>General and administrative</td>
<td>237,011</td>
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<tr>
<td>Total expenses</td>
<td>2,681,031</td>
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2019 Statement of Financial Position

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<th>NET ASSETS</th>
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<tbody>
<tr>
<td>Total net assets</td>
<td>37,461,384</td>
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<tr>
<td>Total liabilities and net assets</td>
<td>43,138,462</td>
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2019 Statement of Activities

| TOTAL CHANGE IN NET ASSETS                  | 6,387,719 |
| NET ASSETS AT BEGINNING OF YEAR             | 31,073,741 |
| NET ASSETS AT END OF YEAR                   | 37,461,460 |

FINANCIAL STEWARDSHIP

The goal of the Foundation’s investment program is to preserve and enhance the value of donor gifts, maintain capital for the future, and meet community needs today. To accomplish this goal, we sustain a diversified portfolio overseen by multiple managers.

GLCF Endowed Funds Return

(through 12/31/19)

• 1 Yr. +22.68%
• 3 Yr. +12.09%
• 5 Yr. +7.97%

Foundation Donors

The generous support of private foundations is essential to furthering our work in the community.

We appreciate our founding Foundations:

• The Theodore Edson Parker Foundation (Moses Greeley Parker Foundation and Mary Greeley Parker Morrison Foundation) for their initial and continued support.
• Jessie B. Cox Charitable Trust Fund
• Massachusetts Environmental Trust

GLCF Board Members Yun-Ju Choi and Brian Stafford with Jay Linnehan presented St. Paul’s Soup Kitchen founders Rose and Walter Bronk with a donation to support their mission of feeding homeless and disadvantaged people in the community.
More than 120 guests gathered at Vesper Country Club in Tyngsboro on April 30th to celebrate the 15th anniversary of the Women Working Wonders (WWW) Fund and applaud past successes, present good fortune, and the future of women in philanthropy.

The event raised $246,015 to surpass an endowment campaign goal of $1 million to ensure the future success of WWW and provide the means by which women can engage actively and meaningfully in the community. Annual grants are awarded to organizations supporting women and girls in the Greater Lowell area.

WWW Fund provides annual grants in three key areas:
- assist women in transition
- provide leadership development
- contribute to the beautification of the environment

Founded in 2004 by a small group of women coming together to form a collective giving organization that focused on women’s issues, the fund has made 41 grants of $5,000 to organizations supporting women and girls in the Greater Lowell area.

For more information on the Women Working Wonders Fund, visit womenworkingwondersfund.com.
Listed are donors who contributed at a significant GLCF giving level. For a complete list of 2019 individual donors, visit: https://www.glcfoundation.org/2020/06/15/2019-donors/
AGED: James F. Linnehan Jr., Esq.
President and CEO

Howard Amidon
Vice President for Philanthropy

Jennifer Aradhya
Vice President for Marketing & Programs

Sharon Kim
Advancement Coordinator

Janinne Nocco
Controller & Administrative Officer

Fatima Palermo
Grants & Scholarship Coordinator

Lisa Will
Marketing Assistant

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GLC Foundation
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BRM
Central Plaza Realty, LLC
Circle Health
Commencement Photos, Inc.
Cox Fuel Co., Inc.
Daily Holding Company, Inc.
DCU - Digital Federal Credit Union
Eastern Bank Charitable Found.
Eastern Salt Company, Inc.
Element Care
Gallagher & Cavanaugh, LLP
Jeanne D'Arc Credit Union
Joncas Associates
Lahey Health
Lowell Central Electric Co., Inc.
Lowell Community Health Center
Lowell Five
Lowell Restoration, Inc.
Lowell Spinners
Lowell Sun
Lowell Sun Charities, Inc.
Madison Security Group, Inc.
Middlesex Community College
Mill City Environmental Corporation
Mills42 Federal Credit Union
Moors and Cabot, Inc.
MV Magazine
N.E. Heritage Properties, Inc.
NetScout Systems Inc.
Mr. Kamlesh Patel
People's United Bank
Princeton Properties
Francis Provencher Ins. Agency
RBC Wealth Management
Roark Law Office, P.C.
RoCo Tech Services, LLC
Salem Five Bank
Silva Brothers Investments, Inc.
Soucy Industries, Inc.
S & R Corporation
Trinity E.M.S., Inc.
UMass Lowell
Votze Butler Charitable
Washington Savings Bank
Drew Weber Charitable Fund
Joann Weber Charitable Fund
WinnCompanies