

2010 Annual Report

# Greater Lowell Community Foundation

Serving: Andover, Ashby, Ayer, Bedford, Billerica, Burlington, Carlisle, Chelmsford, Concord, Dracut, Dunstable, Groton, Haverhill, Lawrence, Lowell, Littleton, Methuen, Pepperell, North Andover, Shirley, Tewksbury, Townsend, Tyngsborough, Westford, Wilmington



For good. For ever.

# Contents

The mission of the Greater Lowell Community Foundation is to improve the quality of life in our region through philanthropic leadership and service.



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# Welcome from the President

I am very pleased to present the Greater Lowell Community Foundation's 2010 Annual Report.

he Greater Lowell Community Foundation's success reflects the inspiring story of our community and of you, the citizens and leaders who make a difference. Like you, the Foundation is committed to improving our community and the lives of its people. We endure and prevail through difficult challenges, with the goal of emerging stronger than ever. We take tremendous pride in serving, and in empowering the nonprofits, individuals and businesses that make a profound difference in our community.

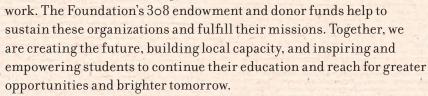
This report is an opportunity to celebrate the past year's accomplishments and look forward to the exciting, bright future ahead. The Foundation is extremely grateful to the donors and volunteers who make all of this possible.

I am delighted to report to you that the Greater Lowell Community Foundation is fiscally strong. The Foundation is well positioned to serve our community for generations to come. Through your generosity and the strong oversight of our investment managers, Foundation assets have grown from \$17.5 million in 2008 to \$21 million in 2010, outperforming most industry benchmarks during a period marked by a volatile economy and stock market.

These numbers translate into results, enabling the Foundation in 2010 to affect the lives of individuals, families, and entire communities in positive ways. Last year the Foundation made grants and awarded scholarships totaling more than \$850,000 in support of education, social services, preservation of the environment, and arts and culture. You'll have the opportunity to read several inspirational personal stories in this annual report about some of the people and institutions that have created philanthropic legacies — and the incredible positive impact they have had on the lives of others. This is how we measure success at the Greater Lowell Community Foundation.

It is from this position of strength that the Foundation is taking the next exciting step forward to an even stronger future, working with Third Sector New England to capably provide operational executive leadership and conduct the search for a new executive director.

The Foundation is deeply indebted to the community benefactors who entrust us to manage and distribute their funds and fulfill their philanthropic goals. The Board and I extend our gratitude and respect to the individuals, nonprofit organizations, and service providers that do so much to make Greater Lowell a wonderful place to live and



I extend my sincere appreciation to the dedicated staff, board members and volunteers who guide, manage, and work with the Foundation. I also thank the many contributors who help the Foundation realize its mission through their philanthropic leadership and service.

I especially want to acknowledge the hard work, commitment and dedication of our past President, Luis Pedroso. Luis guided the Foundation with great success during very challenging economic times. I know I speak for my Board colleagues and the community in expressing our gratitude to Luis for his leadership and contributions. Luis is an extraordinary example of someone who cares passionately for his community. I am pleased that Luis



remains on the board, where we all will continue to benefit from his leadership, dedication and desire to get things accomplished.

I also want to express our appreciation to John Thibault for his service to the Foundation as Executive Director and subsequently as a member of the Board. During his all too brief tenure as Executive Director, John had a significant impact on the Foundation. Among his contributions, John partnered with other area foundations, the Knight Foundation, and UMass Lowell to support the development of new software that will provide a tool to display and measure existing and emerging community issues and the effectiveness of efforts to address those issues. On behalf of the Foundation, John also joined the Eastern Bank Foundation's "Make a Splash" campaign and raised the funding needed to keep inner city pools open during the summer. John serves as a unique example of how to overcome unexpected adversity through hard work and sheer determination.

Most importantly, the board and I thank you for your generosity. Your philanthropy and volunteerism make our community a better place. For our part, the board and I appreciate this opportunity and privilege to serve the community.

Steven Joncas **Board President** 

# Board of Directors

### Officers



Steven Joncas President



Lori A. Trahan Vice President



Atty. Annmarie Roark Clerk



James C. Shannon III, CPA



Brian J. Stafford, CPA, MST Assistant Treasurer

#### **Directors**



Joseph Bartolotta (elected March 2011)



John P. Chemaly



James F. Conway III



Richard K. Donahue, Sr.



Kay Doyle, Ph.D.



Winslow H. Duke



George L. Duncan



Mark O'Neil



Jacqueline Moloney, Ed.D. Luis Pedroso





Iames H. Reichheld, M.D. William I. Samaras





Iohn C. Thibault (retired March 2011)

Kevin M. Willett (retired April 2011) not pictured

# What is the Greater Lowell Community Foundation?

ince its inception in 1997, the Greater Lowell Community
Foundation has worked to improve the quality of life for the people
in the communities it serves. Through the Foundation,
individuals, families, businesses, and organizations create
permanent charitable funds that help our region meet the challenges
of changing times. The generosity of these donors has enabled the
Foundation to award more than \$6 million in grants to nonprofit
organizations and scholarships since 1998.



#### The Foundation:

- Is a tax-exempt public charity.
- Assumes the time, expenses and the legal paperwork associated with running a private foundation.
- Invests funds, to grow and preserve capital to support important causes in our community, now and for generations to come. Investments are managed by locally based financial professionals with the market expertise needed to sustain our asset base.
- Identifies current and emerging community issues, generates resources, and brings individuals and institutions together to address critical needs to help our region prepare for the future.
- Is overseen by a volunteer board and committees, people who share a love of the community and a commitment to improving the quality of life in the region.
- Adheres to core goals of capacity-building and sustainability.

Working together with charitable-minded people, the result is a powerful, positive and long-lasting impact on our region's future.

# Year in Review and the Year Ahead

We are proud of Greater Lowell Community Foundation's history and excited about the steps the Foundation is taking toward a strong, robust future.

#### Capacity Building, Growth and Sustainability

n 2010, through the strong oversight of the Foundation's investment managers and Board investment committee, investments in GLCF funds grew by an average of 11.69%, outperforming most industry benchmarks for this time period and bringing our three-year overall return to 14.99% for 2008-2010.

The generosity of our community benefactors and our solid investment strategy have enabled Foundation assets to grow from \$17.5 million in 2008 to \$21 million in 2010, despite the volatile

economy and stock market. Last year alone, the Foundation received more than \$2 million in pledges and contributions.

In 2010, the Foundation offered the community 308 funds, customized to achieve charitable goals of individuals and groups, benefitting a variety of causes. Benefactor generosity enabled the Foundation to provide 290 grants and other

contributions totaling \$868,238 to more than 70 local and regional nonprofits and 169 scholarships totaling \$163,408 to help local students with post-high school educational expenses.

Total assets (12/31/2010 unaudited)	\$21,429,166
Growth of assets over previous year	\$2,076,813
Total contributions from donors	\$2,020,385
Number of endowed charitable funds added this year	3
Total endowed charitable funds	154
Number of endowed scholarship funds added this year	ar10
Total Lowell High School (LHS) scholarship funds	154
Number of LHS students awarded scholarships	99
Total value of LHS scholarships awarded	\$163,408
GLCF volunteers	64

### Leadership

In November 2010, the Foundation engaged Third Sector New England, an accomplished organization that assists nonprofits during periods of transition. Third Sector New England is working closely with the Foundation board and staff to provide operational executive leadership while the board conducts a comprehensive search for a new executive director. We are very confident that the Foundation will continue to grow stronger, as will its capacity to improve the quality of life in the communities it serves.

# Key Accomplishments 2010

- Awarded \$868,238 in grants, scholarships and agency endowment distributions.
  - Of this, \$88,209 was awarded on a competitive basis to nonprofit organizations to strengthen their ability to manage and organize their internal operations; protect area water resources; facilitate economic development; celebrate our cultural heritages and artistic creativity; and deliver services to youth, elders and families.
  - Of this, \$72,065 in health care grants
    was awarded jointly with the Community
    Foundation of North Central
    Massachusetts to nine organizations in
    the Nashoba Valley area.
- Continued to support building sustainable nonprofit organizations in Greater Lowell by encouraging and facilitating the growth of agency endowments. To date, 35 nonprofit organizations have engaged donors to create 76 named funds, providing agencies with a sustainable source of operating and program revenue.
- Attracted more than 250 civic, nonprofit and community leaders to the 14th Annual Celebrate Giving! Event, celebrating philanthropy and encouraging community giving. Paul Grogan, President of the Boston Foundation, delivered the event's keynote address and GLCF distributed \$57,000 in grants to 14 nonprofit organizations. We also honored two individual volunteers and a youth community service club for their exemplary efforts to improve the quality of life in our service area: Maureen R. Gervais received the Bankers' Volunteer Award for Lifetime Achievement; Analise Saab received the Rising Star Volunteer Award; and the Lowell High School chapter of the Business Professionals of America received the Youth Community Service Club Award.
- Reached \$3.5 million in 154 different scholarships funds for Lowell High School students, far exceeding most public schools in the country for the level of scholarship support available to students.
- Successfully continued managing scholarship funds for Greater Lowell Technical High School and Lowell Catholic High School.





Two Chelmsford strangers, each having experienced heartbreak and pain in their lives, were brought together through the Greater Lowell Community Foundation as they vowed to create something positive from their loss.

ancy Bernard's idyllic suburban life came crashing down around her on September 11, 2001. David Bernard, her husband of 33 years and an Internal Revenue Service specialist, was on his way to a meeting at the IRS offices at 7 World Trade Center when he was struck by falling debris as the first terrorist plane hit the towers. He died of his injuries three months later. When the grieving family received money from the Enterprise Bank 9/11 Disaster Fund, created by the bank to provide support for the families who lost loved ones in the tragedy, they decided to create the David Bernard Memorial Fund.

Without the time or expertise to manage a foundation themselves, they turned to the Greater Lowell Community Foundation. The Bernards chose a donor-advised fund, which gives an individual, family or corporation the ability to recommend grant distributions to qualified charitable organizations of their choice. That was important to them. To honor David's legacy as a devoted family man, they have selected small charities serving families and children. They have held an annual golf tournament to raise money to grow the fund and to celebrate David's love of golf. "The money we have to give would not make a big difference to a big charity, but it really makes a difference to these small charities," Nancy says.

One of those charities is the Chelmsford Community Exchange, a volunteer-run food pantry that serves an average of 100 families a week and turns no one away. The pantry's Executive Director, Sandy Donovan, founded the Community Exchange in 1993 as a way to help others enduring the misfortune that she had experienced in her own life. Sandy was a young mother of eight children when her husband lost his job. The family barely survived. "I know what it's like to be cold, to be hungry. I've walked the roads these people have walked. God was showing me what he had planned for me down the road, and I know he wanted me to turn the negative in my life into something positive for others."

When Nancy Bernard learned of the Community Exchange, she was impressed by Sandy's selfless devotion to the pantry and those it serves, putting in countless hours—all unpaid—every week to ensure no one walks away hungry. Funded entirely by private donations, the Community Exchange now receives an annual grant from the David Bernard Memorial Fund. Nancy has volunteered at the pantry, seeing firsthand the impact her family's fund is having on the families in need. Nancy says David would be very pleased and proud.

It is important for Nancy to know that the security of Greater Lowell Community Foundation will ensure that this fund endures through generations. "My children will carry it on, as will their children, so every generation will have a connection with Dave in their life," she says. "We've had a horrible loss, but through this fund, we are turning something negative into something positive and make a difference in someone else's life."

# From Grief Comes Giving: David Bernard Memorial Fund

**Donor-Advised Fund** 

GLCF donor, Nancy Bernard (left), with Chelmsford Community Exchange Executive Director, Sandy Donovan (right).



When the blue flag is raised high at Rynne Beach in Lowell on a sunny summer day, the beach will soon be filled with happy children and families frolicking in the Merrimack River. This scene is brought to you by the Merrimack River Safe Beaches Program and the Greater Lowell Community Foundation.

he Merrimack River Safe Beaches Program, run by the Merrimack River Watershed Council, alerts residents to the water quality and safety of the Merrimack River. The Safe Beaches program is funded in part through the Environmental Discretionary Fund at the Greater Lowell Community Foundation.

As part of the Safe Beaches program — just one of Watershed Council's many water quality programs — volunteers travel up and down the Merrimack River to sample the water for bacteria and e coli. Within 24 hours, they obtain real-time information on water quality and can alert the public through a flag system on their website and at the beaches: red (dangerous), yellow (potentially dangerous) and blue (safe).

In the primarily urban and underserved areas of Lowell and Lawrence, the Merrimack River becomes a recreational haven during summer months, with people flocking to the river to boat, fish and swim. "We want people to take advantage of this beautiful resource for recreational activity, but we want to make sure it's done safely," says Catherine Arning, President of the Merrimack River Watershed

Council. "This program is a way to educate the community and give them the information they need to make good decisions for themselves and their families."

Many people don't realize that the water quality in a river can fluctuate dramatically, particularly after a heavy rain, when millions of gallons of untreated waste water can be being dumped into river due to combined sewer overflows.

In 2010, the Watershed Council received a \$4,500 grant from Greater Lowell Community Foundation to help fund the Safe Beaches program, distributed from the Environmental Discretionary Fund. Discretionary funds, one of several types of funds offered by the Foundation, offer the broadest giving option for donors, allowing grants to be awarded to qualified organizations serving our region's greatest needs. They enable the Foundation to respond to changing demands, emergencies and new challenges, now and in the future.

The Watershed Council has received grants from Greater Lowell Community Foundation in the past. "As a very small nonprofit, we couldn't continue to operate without these \$2,500 to \$5,000 grants such as those from the Community Foundation," Catherine says. "And the Foundation is great at identifying programs such as ours that benefit and serve the whole community. Through drinking water, transportation and recreation, the river runs through us, and we are all connected by it."

# A River Runs Through Us: The Merrimack River Watershed Council

**Environmental Discretionary Fund** 

Ryan Jennison testing water from the Merrimack River.



Tragically, sexual assault is becoming more prevalent in our society, increasing the need for agencies such as Lowell's Center for Hope & Healing. By establishing an agency endowment with the Greater Lowell Community Foundation, the Center is helping ensure they will continue to be here now and in the future to heal and empower survivors.

he past year has brought exciting change to the Center for Hope & Healing (formerly Rape Crisis Services of Greater Lowell) with a new name and a new Executive Director, Mahima Subramanian. Mahima was named to the new role in August 2010, after previously serving as interim director and assistant director.

For 35 years, the Center has been dedicated to the healing and empowerment of survivors of rape and sexual assault through counseling, advocacy and education. The Center's mission remains the same, but the vision is changing to focus more on education and prevention, while still providing treatment and counseling, adapting to meet the individual needs of individual clients.

What has not changed is the overwhelming need for the agency's services. To help ensure the agency will be here to fulfill its mission for those it serves, the Center established an agency endowment with the Greater Lowell Community Foundation. An agency endowment can be established by a nonprofit organization to provide long-term budget stability. The agency can use a portion of the endowment's appreciation every year to support anything from general operating expenses to a special initiative to an emergency need. "We rely on grants and fundraising, but it is so important to know we have other funds that come in every year that we can count on," Mahima says.

One of Mahima's first tasks was leading the initiative to change the agency's longstanding name to better represent its mission and not limit the organization's outreach to the Greater Lowell area. The Center for Hope & Healing was born in January 2011, remaining at its location at 144 Merrimack Street in downtown Lowell.

"The new name focuses on hope for the future — the hope that we give survivors in taking back their lives, and the hope of the future for prevention and an end goal of a time that this agency wouldn't need to exist," says Mahima. "We work towards healing of survivors who have experienced this crime and healing of our society and the families and communities all affected by these tragedies."

# A New Name and Vision: Center for Hope & Healing

**Agency Endowment** 

Center for Hope & Healing Executive Director, Mahima Subramanian.



Disadvantaged children and their families often turn to churches and relief agencies for assistance, seeking clothing, food, and essentials to survive their misfortune. The Father Thomas J. Reddy Oblate Mission Guild Fund seeks to serve another essential need in children: the joy of a Christmas toy.

ather Thomas J. Reddy had a special place in his heart for children. So it is fitting that his legacy would honor his life of service while bringing joy to the lives of disadvantaged children. A well-known and beloved oblate missionary,

Father Reddy quietly devoted his life to missions around the world.

While serving at the Immaculate Conception Church in Lowell, he began a mission to provide Christmas gifts to disadvantaged children.

When Father Reddy became gravely ill in 2000, his supporters held a large fundraiser to create the Father Thomas J. Reddy Oblate Mission Guild Fund to ensure that his Christmas mission would continue after his passing.

Today, the Father Reddy Fund, a designated fund with the Greater Lowell Community Foundation, provides annual grants to fund Christmas gifts for disadvantaged children throughout the United States. A designated fund allows donors to support specific organizations while the Foundation ensures that the grants to these groups remain relevant over time and responsive to changing circumstances. "We need to keep this foundation alive so this mission can carry on forever," said Ray Ralls, who serves as trustee of the

Father Reddy Fund. "This fund is a tribute to Father Reddy and priests all over the world doing mission work to help others."

Each year the Father Reddy
Fund provides grants of up to \$1,000 to
several oblate missions in the neediest
communities. For the past several
years, one of those grants has gone
to serve needy children right here
in Lowell. At St. Patrick Church, the
church-sponsored St. Vincent de Paul
Society serves 150 families a week,
many of them immigrants and refugees,



Father Thomas J. Reddy

struggling to survive in a new country. While St. Patrick Church and St. Vincent de Paul Society fulfill their missions to meet their needs for food, clothing, and other essentials, one of their great joys has been handing out the toys purchased with the Father Reddy funds.

"They may never remember the food, but they will never forget receiving that one toy," says Father Dan Crahen. "Playing with a toy at Christmas is part of being a child. They feel loved and 'normal' and can forget for a while that they don't have any money. You can't imagine how happy that makes these children and what a difference it makes in their lives."

# The Gift of Joy to a Child: Father Thomas J. Reddy Oblate Mission Guild Fund

**Designated Fund** 

Each year two students at Lowell High School earn the distinction of being named valedictorian and salutatorian of the more than 750 students in the graduating class. The James F. Conway, Jr. Scholarship Fund celebrates and rewards their hard work while helping them prepare for the future—a fitting legacy for the businessman and civic leader the scholarship honors.

ames F. Conway, Jr. rose through the ranks in the business world, leading Courier Corporation to become one of the largest and most successful book manufacturers in the country. But at heart, he was still a humble Lowell boy who never forgot his roots. When he passed away in 1992, his family knew right away how to honor the memory of Mr. Conway, a 1941 Lowell High School alumnus and the son of two former LHS teachers.

The James F. Conway, Jr. Scholarship Fund provides a \$2,500 scholarship for both the valedictorian and salutatorian in each year's graduating class at Lowell High School. Initially established and maintained at Lowell High School, the fund was transferred to the Greater Lowell Community Foundation after the Foundation was created in 1997. It is now fully endowed and will continue in perpetuity.

"My father was always very strongly committed to education in general, and at Lowell High School in particular," says James Conway III, who succeeded his father as CEO of Courier Corp. "This is a legacy we knew would be important to him."

His brother, Michael Conway, says they are proud to be one of the many families who provide scholarships to support students as they

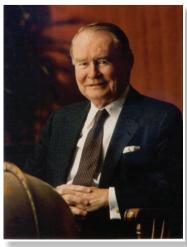
move on to college. "The level of recognition and support we see for these students at Lowell High School speaks well for the students, for Lowell High School and for the community. The kids work so hard to achieve this and they deserve to be rewarded."

LHS Headmaster Ed Rozmiarek, in his first year at the helm of the school, has been impressed at the generosity of the Conway family and other community members in providing annual scholarships. "These scholarships reward and motivate outstanding LHS students who have a bright future ahead of them, helping them to continue their education and reach for higher opportunities. Scholarships not only support the continuing education of students striving for excellence, but also make Lowell High School more attractive to prospective students."

The recipients are often overwhelmed by the generosity. "We were just so shocked at the generosity of the Conway family. It took our breath away," says Taryn Riley, whose son Nathan received the scholarship last year as the 2010 LHS valedictorian. As a single mother and postal employee with two college-bound sons, Taryn was thankful for the support as Nathan headed off to the renowned — and expensive — Rensselaer Polytechnic Institute in Troy, NY. "We are so appreciative of the financial support, but we are just as grateful for how this rewards and recognizes the four years of hard work it takes to complete and excel in high school. This really makes a difference to the students."

# Rewarding Hard Work: James F. Conway, Jr. Scholarship Fund

**Scholarship Fund** 



James F. Conway, Jr.

# Partners in Community Service: Grantees and Agency Distributions

reater Lowell Community Foundation provides several different funding opportunities on different schedules and with different criteria. Please visit our website (www.glcfoundation.org) for additional information and this year's application schedule.

Applicants must be located in or provide services in Lowell or one of the following



communities: Andover,
Ashby, Ayer, Bedford,
Billerica, Burlington,
Carlisle, Chelmsford,
Concord, Dracut, Dunstable,
Groton, Haverhill, Lawrence,
Littleton, Methuen, Pepperell,
North Andover, North
Reading, Reading, Shirley,
Stoneham, Tewksbury,
Townsend, Tyngsborough,

 $Wake field, West ford\ or\ Wilmington.$ 

Applicants and grantees must be tax-exempt nonprofits under Section 501(c)(3) of the Internal Revenue Code, and not private foundations. An applicants that is not tax-exempt under Section 501(c)(3) of the Internal Revenue Code must secure a commitment from a financial sponsor/fiscal agent that it is a 501(c)(3) organization. The grantee and its fiscal agent must endorse non-discrimination policies and meet all other application criteria.

### Nonprofit Agency Endowment Funds \$53,531

911 Electronic Media Arts d/b/a 119 Gallery
Center for Hope & Healing
Challenge Unlimited at Ironstone Farm
International Institute of Lowell
Lowell Catholic High School
Lowell Heritage Partnership
Lowell Historical Society
Lowell Parks & Conservation Trust
Merrimack Repertory Theatre
Merrimack River Watershed Council
Merrimack Valley Housing Partnership
New England Quilt Museum
Revolving Museum
Westford Education Foundation
Whistler House Museum of Art

### Discretionary Funds (for Nonprofit Capacity Building) \$60,500

#### **ECONOMIC AND COMMUNITY DEVELOPMENT**

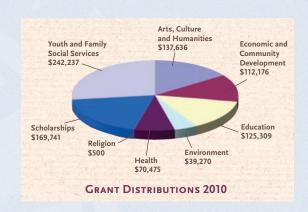
Big Brothers Big Sisters of Greater Lowell for Enhanced Mentor Recruitment Community Software Lab for conference in California Life Saver Ministries for Transitional Support Program Lowell Wish Project for Security System Computer

Lowell Wish Project for Security System Computer
Merrimack Valley Project for MVP's Fair Mortgages
Campaign, Outreach and Education

Minuteman Senior Services for Successful Care Transitions

Paul Center for Learning and Recreation for Transition Program

Shirley Council on Aging for Shirley Seniors to enter into the Wonderful World of Wii (WWW)



St. Patrick's School and Educational Center Lowell for financial aid assistance at the Extended Day Program

#### ENVIRONMENTAL

Lowell Parks & Conservation Trust for the Hale's Brook Restoration Project

Merrimack River Watershed Council for the Merrimack River Safe Beaches Project

Nashua River Watershed Association for the Clean Water for Community Recreation Project

#### **EDUCATION**

Remarkable Active Resilient Adults of Greater Lowell for scholarship for RARA Clients

#### YOUTH, FAMILY AND SOCIAL SERVICES

Greater Lowell Health Alliance for Bridging the Community through Unnatural Causes International Institute of Lowell for School Readiness Program

Sibling Connections d/b/a Camp to Belong -Massachusetts for the Northeast Sibling Sunday Program

#### Designated Funds \$230,293

#### ARTS, CULTURE AND HUMANITIES

 $\label{eq:local_equation} American \, Textile \, History \, Museum \, from \, the \, Nancy \, L.$   $Donahue \, Fund \, and \, Duke \, Family \, Fund$ 

Merrimack Repertory Theatre from the Nancy L.

Donahue Fund and Duke Family Fund

New England Quilt Museum from the Nancy L. Donahue Fund

Thoreau Farm Trust from Mr. Granville C. Garth, Ms. Sarah C. Garth and Mrs. William W. Garth Jr.

Whistler House Museum of Art from the Nancy L. Donahue Fund

#### **ECONOMIC AND COMMUNITY DEVELOPMENT**

Greater Lowell Community Foundation from the Nancy L. Donahue Fund, Duke Family Fund, GLCF Operating Capital Fund, Mary E. Harrington Memorial Fund, and Peter S. Stamas Fund

New Farm Families Project at White Gate & Smith Farm from the Ogonowski New Farm Families Endowment Fund

#### **EDUCATION**

Bishop Guertin High School from the Leo and Matthew Flynn Memorial Scholarship Fund

Follett Library Resources for the Laura Lee Alternative School from the Marguerite H. Colgate Memorial Library Fund

Lawrence Library from the Duke Family Fund Lowell High School for the Forensic Science Complete Curriculum Module with Virtual Labs from the Barr Foundation

Lowell High School for the Molly Alternative School from the Barr Foundation

Middlesex Community College for two scholarships from the Nashoba Valley Professional Health Care Education Fund

Thayer Memorial Library for the John Eliot Thayer Fund from the Duke Family Fund

Trustees of Tufts University for the Dept. of Civil & Environmental Engineering Watershed Fund from the Duke Family Fund

Trustees of Tufts University for the Faculty of Arts, Science & Engineering and Tisch Library from the Duke Family Fund

#### ENVIRONMENT

Lowell Heritage Partnership from the Lowell
Canalways and River Walkways Maintenance Fund
Lowell Parks & Conservation Trust from the Alfred
H. and Kathryn E. Coburn Park Fund, Richard K.
Donahue Sr. Park Maintenance Fund and Kittredge
Park Fund

New England Forestry Foundation from the Duke Family Fund

#### HEALTH

Ashby Free Public Library Fund to provide the Town of Ashby with three automated external defibrillators from the Nashoba Valley Community Health Care Fund

Ayer Fire Department for technology to replace manual CPR from the Nashoba Valley Community Health Care Fund

Community Healthlink for Together with Kids from the Nashoba Valley Community Health Care Fund

Cooperative Elder Services to provide scholarship funds for low-income, at-risk elders from the Nashoba Valley Community Health Care Fund

Loaves & Fishes Food Pantry for nutritious food in expanded service area from the Nashoba Valley Community Health Care Fund

Lowell High School for student activities and rewards program for LHS teachers to relax, renew, and rejuvenate from the Zarkin Family Fund

Nashoba Associated Boards of Health (NABH) for community health intervention project from the Nashoba Valley Community Health Care Fund



Seven Hills at Groton for specialized positioning devices from the Nashoba Valley Community Health Care Fund

#### YOUTH, FAMILY AND SOCIAL SERVICES

LifeLinks from the Zaher-Lacouture-Galotta Family Fund

Oblate Mission Guild from the Father Thomas J. Reddy Oblate Mission Guild Fund

Remarkable Active Resilient Adults from the Nancy L. Donahue Fund

St. Vincent DePaul Society from the Mary Boutilier Fund

#### **Donor Advised Funds \$248,956**

#### ARTS, CULTURE AND HUMANITIES

Appalachian Mountain Club for the Maine Woods Connection from the Top of the Hill Fund

Boston Symphony from the Renuka S. O'Connell New World Fund

Brush Art Gallery & Studios from the Mayo Advised Fund

Brush Art Gallery & Studios for the Children's Book Illustration Project from the Enterprise Bank Community Gifts Fund

Drum Corps International (DCI) for three scholarships from the George Zingali Memorial Fund

 $Essex\,Art\,Center\,for\,new\,heating\,system\,from\,the\\ Top\,of\,the\,Hill\,Fund$ 

Family Services from the Top of the Hill Fund Groundwork Lawrence for Annual Appeal from the Top of the Hill Fund

Lawrence Community Works from the Top of the Hill Fund

Lazarus House Ministries from the Top of the Hill Fund Lowell Festival Foundation for Boarding House Park from the Enterprise Bank Community Gifts Fund Merrimack Repertory Theatre from the Top of the Hill Fund

Revolving Museum from the Nancy L. Donahue Fund Turtle Studios Corporation from the Renuka S. O'Connell New World Fund

Turtle Studios Corporation for the Youlou Arts from the Renuka S. O'Connell New World Fund

Turtle Studios Corporation for the Quilt Project from the Renuka S. O'Connell New World Fund UMass Lowell - String Project for the 10th Anniversary of the String Project from the Enterprise Bank Community Gifts Fund

#### **ECONOMIC AND COMMUNITY DEVELOPMENT**

Cultural Affairs & Special Events (CASE) for the Discover Lowell Series from the Enterprise Bank Community Gifts Fund

Deana's Fund d/b/a Deana's Educational Theater for a play addressing sexing, texting, cyber bullying and internet safety from the Moses Greeley Parker and Mary Greeley Parker Morrison Fund for Greater Lowell

Greater Lowell Community Foundation for general operating support from the Top of the Hill Fund

Household Goods Recycling Ministry from the Renuka S. O'Connell New World Fund

Lowell High School for sponsorship of the Headmaster's retirement party from the Enterprise Bank Community Gifts Fund

Lowell High School for sponsorship of the Golf Tournament from the Enterprise Bank Community Gifts Fund

Lowell Plan for the Lowell Hanging Baskets Project
Summer 2010 from the Enterprise Bank Community
Gifts Fund

WGBH Sustainer Giving to support both TV & Radio from the Top of the Hill Fund

#### **EDUCATION**

 $\label{thm:committee} American Friends Service Committee from the Top \ of the Hill Fund$ 

Blue Devils Administration for two scholarships from the George Zingali Memorial Fund

College of Santa Fe from the Top of the Hill Fund Esperanza Academy for a one-year scholarship from the Votze Butler Charitable Fund

Greater Lowell Technical High School Charitable Foundation from the Mark and Elisia Saab GLTHS Student Activities Fund

 $Lowell\ Catholic\ High\ School\ from\ the\ Harold\ J.\ and$   $Mildred\ Leclair\ Fund$ 

Lowell Catholic High School from the Mary Boutilier Scholarship Fund for LCHS

Mayfield Junior School for the Stephanie Griffin Fund from the David W. and Jean D. Donahue Charitable Fund Rochester Area Community Foundation for the Gertrude Chanler Fund from the Top of the Hill Fund

University of Lowell Massachusetts for the Ramp Up Program at the Stoklosa School from the Mark and Elisia Saab Family Fund

Interise for the Streetwise MBA Program from the Enterprise Bank Community Gifts Fund

#### ENVIRONMENT

Lowell Canalwaters Cleaners from the Donahue Family Fund

Lowell Heritage Partnership for the Urban Village Arts Series (UVAS) from the Mary J. Bacigalupo Community Fund

Lowell Parks & Conservation Trust for the Concord River Greenways from the Mary J. Bacigalupo Community Fund

Nashua River Watershed Association for the Stream Club Membership from the Enterprise Bank Community Gifts Fund

The Trust for Public Land from the Top of the Hill Fund Tip of the Mitt Watershed Council for Guardian Donor from the Renuka S. O'Connell New World Fund



#### HEALTH

American Red Cross of Central Massachusetts to support the workforce development healthcare training from the Nashoba Valley Community Health Care Fund

Kirkridge Retreat Center from the Top of the Hill Fund

#### RELIGION

St. Benedict's Priory from the Top of the Hill Fund

#### YOUTH, FAMILY AND SOCIAL SERVICES

Acre Youth Organization (AYO) from the Joann Weber Charitable Fund

Alternative House from the Joann Weber Charitable Fund

Bellesini Academy for the Dissection Labs/Jonathan De Leon from the Mark and Elisia Saab Family Fund

Bikes Not Bombs from the Top of the Hill Fund Boys & Girls Club of Greater Lowell from the

Boys & Girls Club of Greater Lowell from the Allan P. MacLean, Jr. Memorial Fund

Boys & Girls Club of Greater Lowell from the Mark and Elisia Saab Family Fund

Boys & Girls Club of Greater Lowell from the Votze Butler Charitable Fund

Catholic Charities of Merrimack Valley from the Mark and Elisia Saab Family Fund

Central Food Ministry from the Mark and Elisia Saab Family Fund

Centralville Baseball League from the Joann Weber Charitable Fund

Chelmsford Community Exchange from the David Bernard Memorial Fund

Coats for Kids/Gram Communications from the Enterprise Bank Community Gifts Fund

Community Legal Services & Counseling Center (CLSACC) from the Top of the Hill Fund

Families in Transition from the David Bernard Memorial Fund

Foundation Rwanda from the David Bernard Memorial Fund

Girls Incorporated of Greater Lowell from the Mark and Elisia Saab Family Fund

Greenpeace from Michael O'Connell & Renuka S. O'Connell New World Fund

House of Hope from the James Edward Hayden Memorial Fund

House of Hope from the Votze Butler Charitable Fund Intrepid Foundation from the David Bernard Memorial Fund

It's All About the Kids Foundation (IAATKF) from the Joann Weber Charitable Fund

Laptops for Lowell from the Mark and Elisia Saab Family Fund

Lawrence Central Little League from the Joann Weber Charitable Fund

Lazarus House Ministries from the Enterprise Bank Community Gifts Fund Lazarus House Ministries from the Top of the Hill Fund Lowell Association for the Blind from the Enterprise Bank Community Gifts Fund

Lowell Day Nursery Association from the Joann Weber Charitable Fund

Lowell Kiwanis Foundation for the Halloween Event from the Susan E. Leggat Lowell Festival Fund

Make a Splash in Lowell Fund from the Mark and Elisia Saab Family Fund

Marguerite's Place from the Patricia Burns Reichheld Charitable Fund

Merrimack Repertory Theatre from the Mark and Elisia Saab Family Fund

Merrimack River Valley House from the Mark and Elisia Saab Family Fund

Merrimack Valley Food Bank for the Mobile Pantry
Program from the Enterprise Bank Community
Gifts Fund

Middlesex Community College Foundation for the Out of School Youth Program from the Mark and Elisia Saab Family Fund

My Father's House from the Joann Weber Charitable Fund

Open Pantry of Greater Lowell from the Mark and Elisia Saab Family Fund

Pan-Massachusetts Challenge for Paul Votze from the Votze Butler Charitable Fund

Pawtucketville Youth Organization from the Joann Weber Charitable Fund

Perkins School for the Blind - Braille & Talking Book Library for the Talking Books from the David Bernard Memorial Fund

Roberto Clemente Little League from the Joann Weber Charitable Fund

South Lawrence East Little League (SLELL) from the Joann Weber Charitable Fund

Spanish-American Center from the Enterprise Bank Community Gifts Fund

St. Paul Soup Kitchen from the Mark and Elisia Saab Family Fund

The Children's Room from the Renuka S. O'Connell New World Fund

United Teen Equality Center from the Donahue Family Fund

Visiting Nurse Association of Greater Lowell from the Mark and Elisia Saab Family Fund

Wish Project from the Donahue Family Fund



### Field of Interest Funds \$132,528

Boys & Girls Club of Greater Lowell and Middlesex Community College Foundation received grants from the Celebrate Giving Fund given by Analise Saab, recipient of the Rising Star Volunteer Award

Center for Hope & Healing to fund a Khmer speaking advocate that will participate in the Department of Public Health approved Rape Crisis Counselor training from the Women Working Wonders Fund

Cultural Affairs & Special Events (CASE) for the Lowell Independence Day Celebration from the Lowell 4th of July Fireworks Fund

Cultural Affairs & Special Events (CASE) from the Make a Splash in Lowell Fund

Enterprise Bank to fund Laptops for Lowell

Girls Incorporated of Greater Lowell and the Visiting Nurse Association of Greater Lowell from the Celebrate Giving Fund given by Maureen Gervais, recipient of the Lifetime Achievement Volunteer Award

Girls Incorporated of Greater Lowell for the EcoGirls Program from the Women Working Wonders Fund

Lowell Festival Foundation for the Boarding House Park Children's Summer Music Series from the Youth Development Fund Lowell High School received a grant from the Celebrate Giving Fund given by Business Professionals of America, recipient of the Youth Community Service Club Award

Lowell Parks & Conservation Trust for Concord River Greenway Public Art from the Nancy L. Donahue Public Art Fund for Lowell Endowment Fund and the Greater Merrimack Valley Arts Fund

Lowell Plan to facilitate community outreach for the Downtown Evolution Plan from the United Lowell Development Fund

Lowell Plan to assist in the administration of Public Matters 2011, The Lowell Plan's leadership and civic engagement program from the Community Leadership and Convening Fund

Middlesex Community College Foundation for the Latino Connections Project at Lowell High School from the Community Impact Fund – Social Services Fund

Open Pantry of Greater Lowell for the Food Program from the Harold J. and Mildred Leclair Fund and the Leclair Elder Service Fund

### Scholarship Funds \$171,536

Jeanie Barkley Memorial Fund distributed three scholarships

Kelly Brooks Memorial Scholarship Fund distributed three scholarships

Chelmsford Business Association Scholarship Fund distributed one scholarship

Lowell Catholic High School to fund the Robert C. "Doc" McAnespie Scholarship Fund

Lowell High School Scholarship Funds awarded 99 scholarships totaling \$163,408

Carrie B. Progen Scholarship Fund distributed one scholarship

George Zingali Memorial Fund distributed three scholarships

# Partners in Philanthropy: Donors

reater Lowell Community Foundation is committed to improving the quality of life in the region through philanthropic leadership and service.

Working together with generous donors we strive to make a positive impact in the lives of people in our communities, so that together we can:

- Improve the quality of life in the communities we serve;
- Advocate private giving for the public good;
- Provide philanthropic services to donors of all means:
- Convene and connect resources with community needs and opportunities;
- Be a source of knowledge on issues affecting philanthropy and the community;
- Be held to the highest ethical standards through fairness in policies and procedures, full and objective review of funding requests, and the avoidance of conflict of interest;
- Maximize the impact of our grant and program initiatives;
- Participate in the national community foundation field and philanthropy as a whole.

These guiding principles reflect the commitment of the Community Foundation to provide effective stewardship of the charitable resources entrusted to it.

#### **General Contributions**

#### DONATIONS OF \$5,000 +

Mr. and Mrs. Richard K. Donahue, Sr. Mr. and Mrs. George L. Duncan Enterprise Bank Lowell Five Cent Savings Bank

#### **DONATIONS OF \$2,500-\$4,999**

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Mr. and Mrs. Richard K. Donahue, Sr.
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Jeanne D'Arc Credit Union
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Mr. Evan Schapiro and Ms. Belinda M. Juran
Mr. and Mrs. Brian J. Stafford

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Ms. Pauline M. Golec
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 $\label{thm:continuous} \mbox{Visiting Nurse Association of Greater Lowell, Inc.}$ 

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Mr. Charles Wibiralske

The Work of 1000

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We regret any errors or omissions.

### **Contributions** to Permanent Funds

\*denotes new funds

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Ms. Margaret Copley

Ms. Nancy J. Pitkin

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Enterprise Bank

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Synergy Associates, Inc.

#### **BOISVERT FUND**

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# CHELMSFORD BUSINESS ASSOCIATION SCHOLARSHIP FUND

Chelmsford Business Association, Inc.

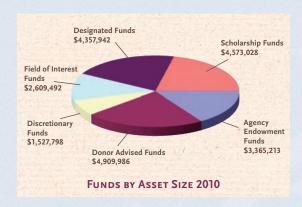
#### ERNA FAYAT FUND

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#### GREATER MERRIMACK VALLEY ARTS FUND

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#### HAROLD I. AND MILDRED LECLAIR FUND

Estate of Mildred Leclair

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Lowell Festival Foundation in memory of

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Community Foundation of North Central Massachusetts

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Rebello Art Scholarship Trust Mr. and Mrs. Thomas J. Walsh

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Mr. and Mrs. Richard B. Lawlor in honor of

Mary's 50th birthday

Ms. Alana L. Roach

Mr. and Mrs. Kevin M. Stock in honor of

Mary's 50th birthday

Mr. and Mrs. Michael J. Sullivan

#### MIRIAM SHAW FUND

Miriam Shaw Fund UW

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Paul Sullivan Foundation Fund

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Jeanne D'Arc Credit Union

 $Liz,\,P.J.,\,Lily\,and\,Anna\,Jewell\,in\,honor\,of$ 

Diana's birthday

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Ms. Brenda C. Loucks

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Ms. Margo Simpkin

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#### YOUTH DEVELOPMENT FUND

Dr. and Mrs. Philip Tavano

\*denotes new funds

# $Building \, Sustainability: \\ Nonprofit \, Agency \, Endowments$

ore than 34 Greater Lowell/ Merrimack Valley nonprofit agencies have established funds at Greater Lowell Community Foundation with assets that were donated to

Foundation with assets that were donated to them, raised specifically for the endowment, or accumulated over time. Starting a fund at the Community Foundation provides benefits including:

- Professional investment management with a history of solid financial returns;
- The Community Foundation's reputation for strong fiscal stewardship;
- Cost-efficient administration and stewardship services;
- Acceptance of diverse assets such as privately held stock, mutual fund shares, and real estate;
- Planned giving services;
- Fundraising advice and counsel.



In 2010, the following Nonprofit Agency Endowments received contributions from the individuals, companies and organizations listed below.

#### CHILDREN'S MUSEUM LOWELL ENDOWMENT FUND

Children's Museum of Lowell, Inc.

### LOWELL ASSOCIATION FOR THE BLIND ENDOWMENT FUND

Mass E.N.T. Associates

# LOWELL CANALWAYS AND RIVER WALKWAYS MAINTENANCE FUND

Lowell Heritage Partnership

#### THE FUND FOR LOWELL CATHOLIC HIGH SCHOOL

Mr. Brian J. Stafford in memory of Mr. Kevin G. Stafford

### LOWELL PARKS & CONSERVATION TRUST ENDOWMENT FUND

Lowell Parks & Conservation Trust, Inc.

#### **JOLLENE DUBNER PARK MAINTENANCE FUND**

Edge Group, Inc.

Ms. Emily P. Jarrell

Ms. Linda V. Leonard

Lowell Parks & Conservation Trust, Inc.

Trinity E.M.S., Inc.

Ms. Cynthia M. Van Ness

#### HAWK VALLEY FARM CR ENDOWMENT FUND

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Ms. Ellen Harde

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Mr. Evan Schapiro and Ms. Belinda M. Juran

Ms. Andrea Sweet, M.D.

Ms. Jessica Wies O'Donnell

Mr. Jack Wrobel

### SPALDING HOUSE MAINTENANCE ENDOWMENT FUND

Lowell Parks & Conservation Trust, Inc.

### MASSACHUSETTS ALLIANCE OF PORTUGUESE SPEAKERS FUND

Mass Alliance of Portuguese Speakers

#### MANUEL N. COUTINHO CITIZENSHIP FUND

Mass Alliance of Portuguese Speakers

#### **ADELIA LOPES SENIOR CENTER FUND\***

Mass Alliance of Portuguese Speakers

#### ROBERT AND JOANNE PERRY FAMILY FUND

Mass Alliance of Portuguese Speakers

#### RAUL AND MARIA PINTO FAMILY FUND

Mass Alliance of Portuguese Speakers

#### JOSEFINA BRANDAO SILVA FAMILY FUND

Mass Alliance of Portuguese Speakers

#### MERRIMACK REPERTORY THEATRE ENDOWMENT FUND

Ms. Debra Grossman

#### MRT PARTNERS IN EDUCATION FUND\*

Merrimack Repertory Theatre, Inc.

#### **NEW ENGLAND QUILT MUSEUM FUND**

New England Quilt Museum

#### CAROL W. BAIRD FUND

New England Quilt Museum

#### THE THOREAU SOCIETY ENDOWMENT FUND

Thoreau Society

\*denotes new funds

# Scholarship Funds

reater Lowell Community
Foundation manages a variety
of scholarship funds to assist
students throughout the Greater
Lowell area with the cost of post-high school
educational and training opportunities.

Since 1998, the largest scholarship fund, which benefits Lowell High School graduates, has grown to \$3.5 million in value, representing 154 permanently endowed individual funds created by generous donors and past LHS graduates. To date, more than 1,000 graduating seniors have received more than 1,200 scholarships.

### Contributions to Lowell High School (LHS) Scholarships

# WALTER A. BACIGALUPO MEMORIAL SCHOLARSHIP FUND

Ms. Margaret Copley

#### HARRY F. BEAN MEMORIAL SCHOLARSHIP FUND\*

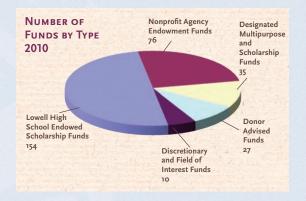
Estate of Harry F. Bean

#### **CARNEY MEDAL FUND**

Mrs. Aileen D. Grossberg

#### JAMES F. CONWAY JR. SCHOLARSHIP FUND

Conway Insurance Agency Mr. and Mrs. Peter Conway



#### RICHARD J. DACEY SCHOLARSHIP FUND

Estate of Richard J. Dacey

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Mr. Luke R. Hill and Ms. Mary E. Driscoll

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Mr. and Mrs. Neil S. Fineman

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Mrs. Janet Fox Fleming

#### KENNETH RUSSELL FOX SCHOLARSHIP FUND\*

Mrs. Janet Fox Fleming

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Mr. Arnold S. Trebach and Mrs. Marjorie A. Rosner

### GREENHALGE ELEMENTARY SCHOOL SCHOLARSHIP FUND\*

Lowell Public Schools

#### ANNA LEKAS KUENZLER SCHOLARSHIP FUND

Mrs. Bessie LaBrecque and Ms. Kathy Beauvais

# WILLIAM J. SAMARAS / KENDALL M. WALLACE CLASS OF 1959 SCHOLARSHIP FUND\*

Lowell High School

#### LHS CLASS OF 1968 SCHOLARSHIP FUND

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Ms. Stephanie Q. Donahue in memory of Maurice and Stephen Mason

Ms. Stephanie Q. Donahue in memory of Mrs. Stella Eliopoulos

Ms. Stephanie Q. Donahue in memory of Dr. Robert Austib

#### LHS CLASS OF 1969 SCHOLARSHIP FUND

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#### LHS ALUMNI SCHOLARSHIP FUND

Mr. David E. Hogg in honor of Mrs. Helen Sawyer Hogg Mr. Brian J. Stafford in memory of Mr. Kevin G. Stafford

## LHS National Honor Society Scholarship Fund\*

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Ms. Florence Cadran
Mr. and Mrs. Anthony R. Cigliano
Mr. Steven C. Demetriou, D.M.D.
Dr. Sharyn H. Gallagher
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Merrimack Valley Food Bank, Inc.

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Middlesex Women's Club of Lowell

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Ms. Judith H. Mizner
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We regret any errors or omissions.

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he Greater Lowell Community
Foundation's Legacy Society was
established to recognize and thank
supporters of the Community
Foundation and its component funds who
intend to make or already have made planned
and legacy gifts to advance the work of the
Community Foundation.

Legacy Society members care deeply about the future of the community and know that their legacy will help the area's nonprofit organizations and the people they serve.

We hope you will join these individuals and families and be recognized for your intention to include the Greater Lowell Community Foundation through a bequest, charitable trust, gift annuity, life insurance policy or retirement asset.

Please let us know of your plans so that we can include you in future programs and events. The Community Foundation will honor requests for anonymity as well.

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#### LHS EMPLOYEES WHO SERVE ON THE SCHOLARSHIP COMMITTEE IN A NON-VOTING CAPACITY

William Samaras, Headmaster (through July 2010) Gail Green Jill McNamara Mary Payne John Silva Dr. Sharyn H. Gallagher

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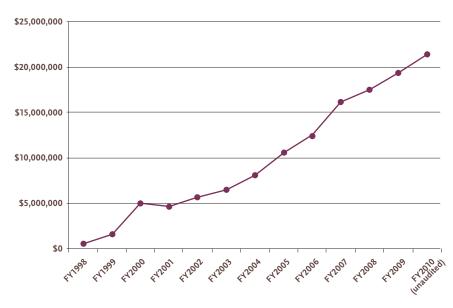
Greg Barry Theresa Barry Lawrence Szalay





# $Financial\ Profile$





**GROWTH OF TOTAL ASSETS** 

#### **Condensed Financial Statements**

ASSETS	Unaudited 31-Dec-10
Cash and investments	20,918,858
Unconditional promise to give	478,631
Property, equipment - net	18,115
Other assets - net	13,562
Total assets	\$21,429,166
LIABILITIES	
Accounts payable / accrued expenses	25,039
Grants payable	21,267
Charitable gift annuities	0
Fiscal agent and agency endowment funds	2,396,034
Total liabilities	\$2,442,340
NET ASSETS	
Total net assets	\$18,986,826
Total liabilities and net assets	\$21,429,166

#### **SUPPORT AND REVENUE**

Contributions, grants and gifts	1,544,444
Investment Income	1,916,795
Donated goods and services	1,800
Total support and revenue	\$3,463,039
EXPENSES	
Grants and scholarships	1,226,770
Fundraising	19,138
General and administrative	115,305
Total expenses	\$1,361,213
CHANGE IN NET ASSETS	\$2,101,826
NET ASSETS AT BEGINNING OF YEAR	\$16,885,000
NET ASSETS AT END OF YEAR	\$18,986,826



# GREATER LOWELL COMMUNITY FOUNDATION STAFF

Janinne Nocco, Administrative Officer Fatima Palermo, Executive Assistant Andrea Shapiro, Interim Executive Director

Special thanks to former staff members: John C. Thibault, Executive Director Jocelyn M. Mendonsa, Deputy Director Geovanna Ramos, Receptionist Charles Wibiralske, Interim Executive Director



#### SPECIAL THANKS

Anstiss & Company, P.C., CPAs Neoprint Meerkat Technologies, Inc.

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The Greater Lowell Community Foundation has received notification that it has met the

nation's highest philanthropic standards for operational quality, integrity and accountability.

The National Standard compliance effort for U.S. Community Foundations is administered by the Council

on Foundations, a national professional association based in Washington, D.C., and is the first of its kind for charitable foundations in the United States.

Meeting such rigourous standards assures the public of the Greater Lowell Community Foundation's ability to achieve its mission to strengthen the community and help donors achieve their personal charitable goals.



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